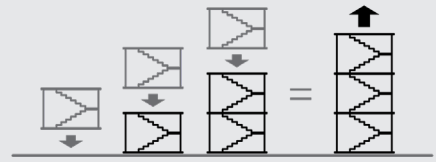


**Customer and Project Information**

Customer Name: \_\_\_\_\_  
 Plans phase and date: \_\_\_\_\_

Project Name: \_\_\_\_\_  
 Units for the Project: \_\_\_\_\_  
 Location of the project: \_\_\_\_\_

Item Description	Standard	MSS	Standard Cost	MSS Cost
<b>Design Stage</b>				
Stair needs to support the project overall including codes & ADA.	■	✓	A&E fees increased	\$ 0.00
Engineering coordination.	■	✓	A&E fees increased	\$ 0.00
Modeling stairs for project so they are a drag & drop into plans.	■	✓	A&E fees increased	\$ 0.00
Continued support of the engineering & design through to construction.	■	✓	A&E fees increased	\$ 0.00
Coordination with other partners to avoid issues & conflicts during design.	■	✓	GC fees increased	\$ 0.00
Solid pricing model from early design stage.	■	✓	GC fees increased	\$ 0.00
Stamped & sealed design drawings.	■	✓	A&E fees increased	\$ 0.00
Specification for the project.	■	✓	A&E fees increased	\$ 0.00
<b>Project Planning/Production Stage</b>				
Dedicated project team to support from design through completion.	■	✓	Time delay in schedule	\$ 0.00
Ability to release on a PO for production without site conditions verified.	■	✓	Time delay in schedule	\$ 0.00
Deliver stairs to the site at the start of the project.	■	✓	Time delay in schedule	\$ 0.00
Have shop fabricated assemblies to the level MSS provides.	■	✓	Increased field costs	\$ 0.00
Remove load on the building & shaft liner (cost per floor).	■	✓	Construction costs	\$ 800.00
Incorporate a tested seismic connection to meet ASCE 7-16 requirements for egress stairs in seismic zones (cost per floor).	■	✓	Not an option	\$ 1,800.00
<b>Installation Stage</b>				
Install stair tower that is self supporting & fully functional.	■	✓	Time delay in schedule	\$ 0.00
Provide a pour stop for concrete with embeds for a structural connection.	■	✓	Time delay in schedule	\$ 0.00
Install the stairs on the slab 10 days after the concrete cure.	■	✓	Time delay in schedule	\$ 0.00
Set finished floor height to assist in accuracy of construction.	■	✓	GC time to coordinate	\$ 0.00
Scaffold or lifts needed for the project access.	■	✓	Research cost	\$ 0.00
Welding in the structure.	■	✓	Fire Hazard=Insurance Risk	\$ 0.00
Temporary stairs	■	✓	Research cost	\$ 0.00
Time of install down to hours per shaft for 4 floors.	■	✓	\$11,200.00	\$ 3,000.00
Provide safety access for emergency personel during construction.	■	✓	Not an option	\$ 0.00
Provide access to the project for inspectors early on.	■	✓	Time delay in schedule	\$ 0.00
Provide faster & safer access for workers during consturction.	■	✓	Time delay in schedule	\$ 0.00



### Customer and Project Information

Customer Name: \_\_\_\_\_  
Plans phase and date: \_\_\_\_\_

Project Name: \_\_\_\_\_  
Units for the Project: \_\_\_\_\_  
Location of the project: \_\_\_\_\_  
\_\_\_\_\_

### Inclusions

- Price includes shop drawings, material, & fabrication labor.
- All engineering fees (includes sealed shop drawings, design calcs & stamps).
- All mounting hardware included for modular parts.
- Installation plans included in all plans.
- Jig for locating mounting hardware is included as needed per project.
- When Driftready capable it can achieve 4% inter story drift.

### Exclusions

- All wood blocking by others.
- All performance & payment bonds.
- All permits, licenses, inspections & testing, if required.
- If Architecturally Exposed Structural Steel (AESS) is not specifically called for on the plans it is not included in this bid.
- All concrete coring, grouting.
- All light-gauge metals.
- Embeds & anchor bolt placement by others.
- Concrete scanning by others.
- Anchor bolts assumed as furnish only.
- All finished painting & galvanizing assumed by others UNO.
- All simpson connections/material & install by others.
- Product cost do not include crane, installation or delivery costs UNO.